

Envisioning the Border of the Future



Ontario
Trucking
Association

Current State Cross Border Transportation

- U.S.-NAFTA freight: \$103 billion in June 2014
- All modes carried more cargo by value than same time last year (US DOT)
- Truck movements to US increased over 5% in June 2014 compared to June 2013, carrying 53.7% of the \$57.9 billion of freight to and from Canada

Today

Automation Introduced Infrastructure

- Pre Inspection
- Access

Technology

- RFID
- George Costanza Wallet Syndrome

Fees

- Cash Collection

Trusted Trader

- Cost Prohibitive
- Limited Benefits

Tomorrow

Automation Implemented Infrastructure

- Pre Clearance
- Forward thinking Infrastructure
- Public-Private Partnerships

Technology

- RFID
- One Card
- eManifest
- Single Window

Fees

- User and Account Based

Trusted Trader

- In Transits
- Empty Trailer Repositioning
- Trusted Employer
- Other Possibilities

Automation

US CBP: ACE

(Automated Commercial Environment)

- 2005
- eManifest
 - Not required for empties
 - Only transportation sector
 - Rail
 - Marine
 - Air
 - Truck
- ITDS

CBSA: ACI

(Advanced Commercial Information)

- 2015
- eManifest
 - Required for empties
 - All sectors
 - Rail
 - Marine
 - Air Truck
 - Importers
 - Freight Forwarders
- Single Window

Infrastructure

- Well run, adaptive bridges and ports; Peace Bridge
- Pre Inspection Pilot Phase 2
- Access
 - Lanes
 - Secondary
- True Pre Clearance
- Public-Private Partnerships
- Strategic new investment and development
 - NITC (Gordie Howe Bridge)
- Forward thinking Infrastructure
 - FAST lanes
 - LCV staging yards
 - RFID

Technology

- RFID
 - Transponders
- George Costanza Wallet Syndrome
 - FAST
 - TWIC
 - Port Security Access
 - Haz Mat endorsement
- Cash Registers???

- RFID
 - Readers for commercial lanes into Canada
- One Card
 - RFID equipped
 - Multi-purpose
 - Tiered
 - Security
 - Benefits
- eManifest
 - Fee Allocation

Fees

- Cash Collection VS. User or Account Based
- APHIS fees 205% increase
 - \$105 - \$320 = \$420/transponder
 - Worth it?
 - \$10.75 - \$13.50
 - Learning Curve?
- CTA legal opinion: Inconsistent with NAFTA
- Assessed according to risk?

Trusted Trader

- BtB: enhanced security facilitates trade
- TT best short term option
- Endless possibilities
 - Reduced data set for domestic shipments **in transit** through foreign country
 - Labour mobility rules; **empty trailer repositioning**
 - Trusted Employer Program allowing flexibility for business travelers, immigration rules
 - Reporting requirements for **residual shipments**
 - ISPM-15 **wood packaging material** enforcement
 - APHIS (etc.) **fee allocation** and collection
 - MORE???

Stakeholder Engagement
Key to success going forward

Thank you



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