



*Eastern Border Transportation Coalition  
Modal Perspectives on Beyond the Border*

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*Halifax, Nova Scotia – September 11, 2012*

# Supply Chain and Logistics

## “the challenge”

1. Get the right product, to the right place, in the right condition, in the right package, in the right quantity, for the right customer, at the right time.

# Collaboration

- HPA has long valued having a great working relationship with partners at all levels to ensure the performance of the supply chain through the Port of Halifax
  - Security
  - Infrastructure
  - Service Provision
- Long history of working together and collaborating to facilitate two-way trade flows across the Canada-US border



# Innovation

- Air Gap System
- Container Tracking System
- Key Performance Indicators
- Halifax interactive website
  - Transit Time Calculator
- Agriproduct transload
- Participated in a Process Mapping study conducted jointly between CBSA/Shipping Federation and re: CBSA inspection facility

# Partnerships = Future Growth

- We are entrepreneurial
  - 1<sup>st</sup> Port in Canada to receive a credit rating
- Strong Governance Model
- Continuous Outreach
  - Constantly working with stakeholders to improve efficiencies in the Port and supply chain at all levels

# Sustainability – Care and Innovation

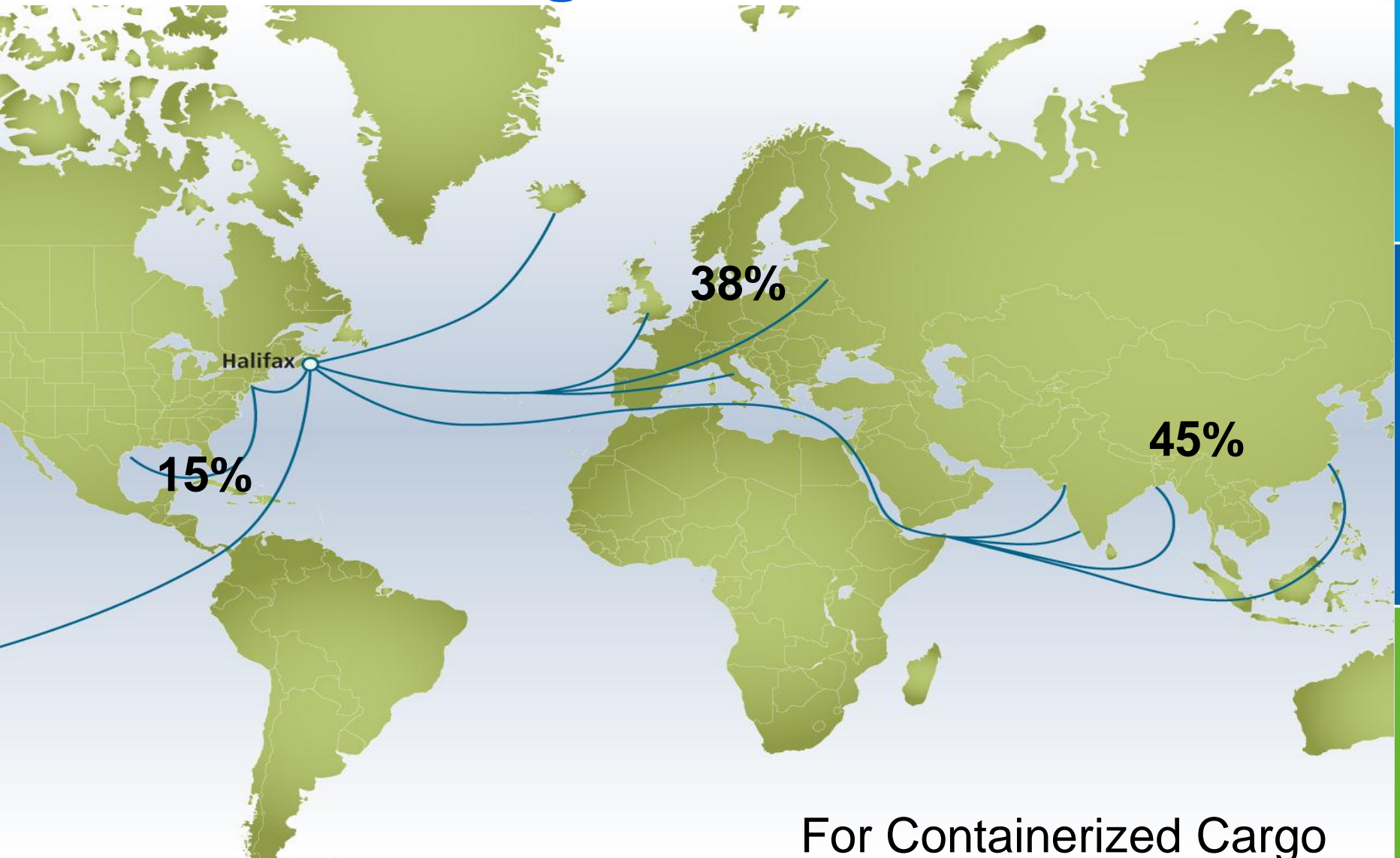
- \$350 million of private sector and HPA investment in the last 5 years
  - HPA over \$100 million and Private Sector over \$250 million
    - Cargo handling facilities
    - Cruise Pavilions and gangways
    - Halifax Seaport re-development
    - Truck Marshalling and operations
    - Overall Terminal environmental & efficiency upgrades
    - New LED lighting on the terminals
- Environmental Management
  - ISO 14001
  - EMS –Environmental Management System
  - Air Emissions Inventory
  - Member of Green Marine



## The Advantage to the Supply Chain

- Shortest ocean transit times on North Atlantic & Suez routes than any other East Coast Port
- Competitive pricing
- Skilled and stable workforce
- Ready for the “Big Ships”
- Direct, multiple services to Caribbean, Europe, Middle East, ISC and Southeast Asia
- Capacity to triple container volumes

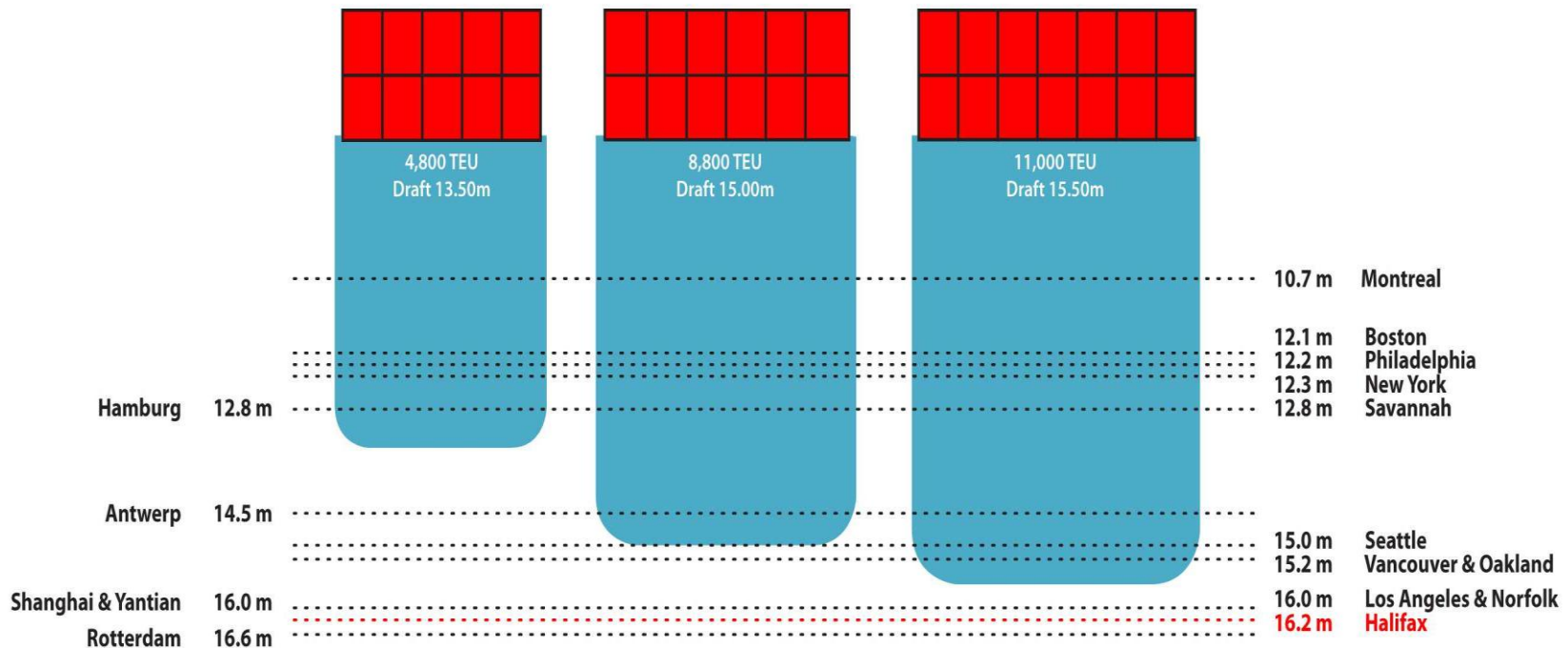
# World Origin & Destination





# Ability to accommodate post and super post Panamax vessels

**TODAY**



# HalifaxGetsItThere.com

Get  to 

**No matter what – no matter where.**

Get it there through the Port of Halifax:  
reliably, effectively and efficiently.

**Get it there.**



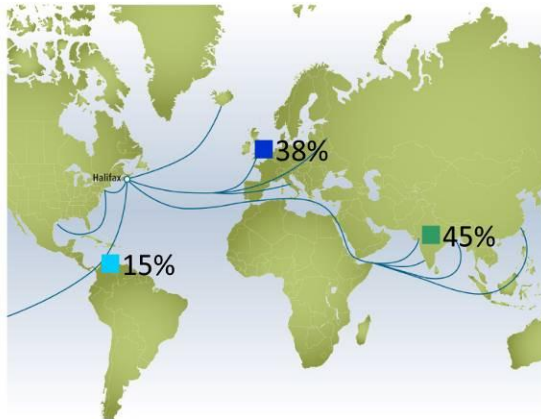
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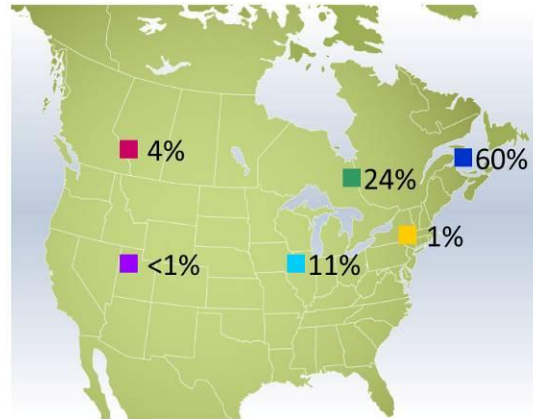
# Cargo – 2011 Stats

**World Origin & Destination  
(Import & Export Combined)  
(Containerized Cargo)**



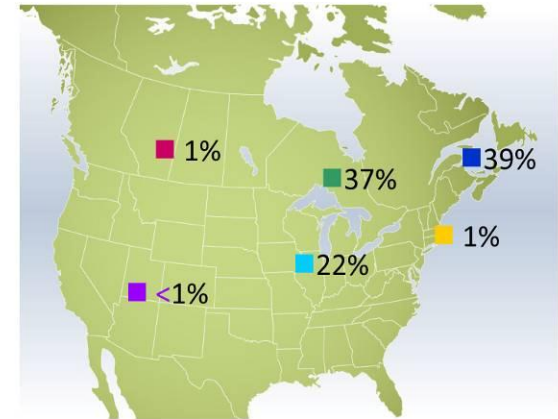
Europe	38%
Asia	45%
Latin America & Caribbean	15%
Other	2%

**North American Origin  
(Export)  
(Containerized Cargo)**



Atlantic Canada	60%
Central Canada	24%
Western Canada	4%
Midwest USA	11%
Northeast USA	1%
Other USA	<1%

**North American Destination  
(Import)  
(Containerized Cargo)**



Atlantic Canada	39%
Central Canada	37%
Western Canada	1%
Midwest USA	22%
Northeast USA	1%
Other USA	<1%



# South End Container Terminal



**Operated by Halterm  
Container Terminal Limited**

- 72 acres
- 6 cranes (2 Super post-Panamax)
- 3 berths, 16.2 m (53 ft)
- Throughput 700,000 TEUs per annum
- On-dock, double stack rail via CN
- 500 reefer plugs
- 80 m pier extension underway
- 2 new Super post-Panamax cranes on order







# Fairview Cove Container Terminal



**Operated by Cerescorp  
Company**

- 70 acres
- 5 cranes (3 Super post-Panamax)
- 2 berths, 17 m (55ft)
- Throughput 700,000 TEUs per annum
- On-dock, double-stack rail service via CN
- 500 reefer plugs

# Richmond Terminal



- Undergoing \$73 Million upgrade to expand value add cargo handling services
- Enlarged pier to handle ro/ro and enhanced heavy lift capabilities
- Right next door to Irving Shipyard



# Richmond Terminal Expansion



# New Transload Capability

- Food grade *Peas, Beans & Lentils* products can now be containerized at the Halifax Grain Elevator.
- Product arrives in bulk rail hopper cars from the Prairies and can be transloaded into 20' ft containers.
- Expanded Bulk to Bag service options to begin this year
- Forward positioning storage is available for expanded flexibility and market reach from the Port of Halifax.







*Thank you*