



A PARTNERSHIP BETWEEN



Fédération des chambres
de commerce du Québec




OUR FUNDAMENTAL PRECEPT:

*“Where things move is where
prosperity occurs.”*

TRADE CORRIDOR TO BI-NATIONAL ECONOMIC REGION





PLATTSBURGH - “Montreal’s U.S. Suburb”

A microcosm of bi-national economic integration

- More than 100 Canadian based businesses with physical locations
- Over \$2 billion in direct impact annually
- 15% of Clinton County Workforce
- Plattsburgh International: “Montreal’s U.S. Airport”
- Joint Advocacy in Washington and Albany
- Building Quebec exports to the U.S.
 - Our innovative RED CARPET service



“You are Quebec’s best friend in the U.S.”

- Premier Jean Charest



MOVEMENT

- BORDER FACILITIES & OPERATIONS
- HIGHWAY
- RAIL
 - Amtrak Pre-Clearance
- AIR
 - Plattsburgh International Airport: “Montreal’s U.S Airport”
- ENERGY
 - Natural Gas ○ Hydroelectric

MAKING & SERVICING THE THINGS THAT MAKE THINGS MOVE

★ NATIONAL AND INTERNATIONAL TRANSPORTATION EQUIPMENT & AEROSPACE CLUSTER

- Quebec Ground Transportation Cluster
- Aero Montreal

NAmTrans
“Making North America Move”

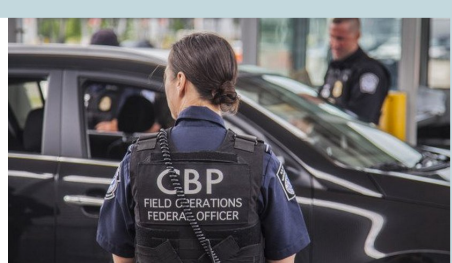


CHALLENGES



- NAFTA negotiations:
 - First, do no harm
 - Second, modernize and enhance
- Outdated workforce immobility for an integrated economy.
- Continued lack of understanding and appreciation of U.S. – Canada Economic Partnership away from border regions.
- CBSA staffing levels at border crossing.
- Heightened push for misguided “Buy American” mandates in U.S.

Q: Where are Canada's international unions?



OPPORTUNITIES



- Final approval and implementation of the U.S. – Canada Pre-Clearance Agreement.
- Nurturing of new generation of U.S. – Canada advocates in Washington.
- Deeper partnerships between economic organizations in U.S. and Canada.
- Building a shared Quebec-New York powerhouse cluster in Transportation Equipment and Aerospace.

