U.S. – CANADA TRADE: FACTS AND FIGURES

(All dollar amounts are in US dollars; Data Source: Workbook: Dashboard Port by Commodity (dot.gov))

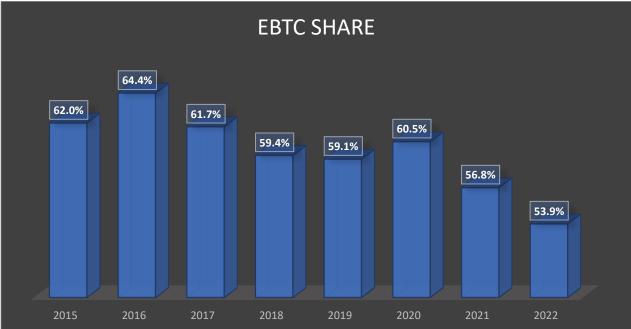
The Eastern Border Transportation Coalition (EBTC) represents transportation agencies from 4 states: Michigan, New York, Vermont, Maine, and 4 provinces: Ontario, Quebec, New Brunswick, Nova Scotia, located in the Eastern portion of the international border. These agencies are responsible for highway and bridge infrastructure that support U.S. – Canada trade, including access to the 75 land border ports of entry on the Eastern U.S. - Canada border.

The United States - Canada border is the world's longest land border between two adjoining countries stretching over 5,500 miles or 8,800 km. The Easternmost portion of the U.S. Canada border, shown in red in the map below, stretches from Michigan / Ontario to Maine / New Brunswick. Due to the central geographic location, the Eastern border is a hub for U.S. – Canada trade movements.



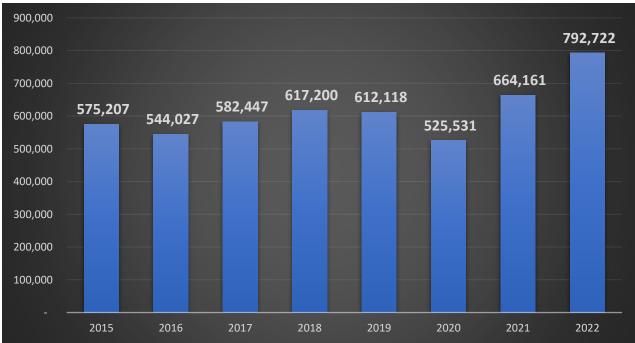
Map of Eastern U.S. – Canada Border

U.S. – Canada trade averaged over US \$600 Billion per year over the eight-year period 2015 to 2022. About 55% of this trade volume passed through the ports of entry in the EBTC region.



Share of U.S. – Canada Total Trade using EBTC Ports of Entry

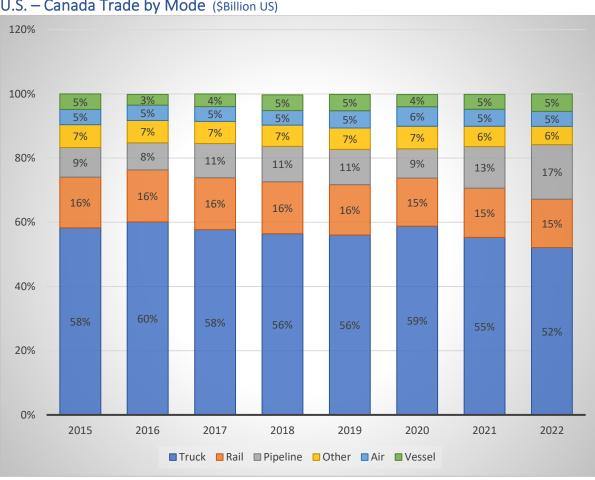
The COVID pandemic was largely responsible for an \$86 Billion drop in trade volume from \$612 Billion in 2019 to \$526 Billion in 2020. U.S. – Canada trade rebounded in 2021 to \$664 billion and \$793 billion in 2022.



U.S. - Canada Trade (\$Million US)

The bulk of Canada – U.S. trade relies on truck and rail for transport to markets in both countries.

In 2022, \$531 billion was shipped by truck and rail with \$388 billion, or 73%, being processed by the Eastern Border Region Ports of Entry.

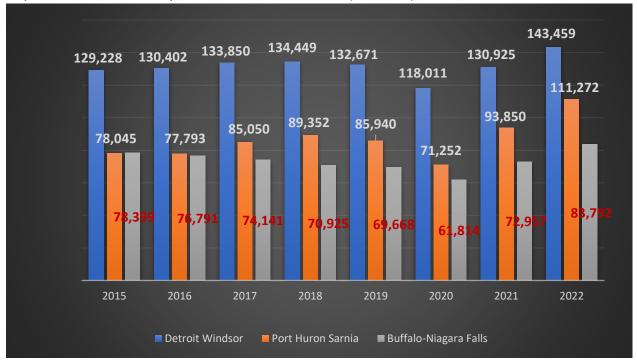




In 2022, \$259 Billion of cross border trade was shipped via pipeline (52%), air (14%), vessel (17%), and "other" (17%) modes.

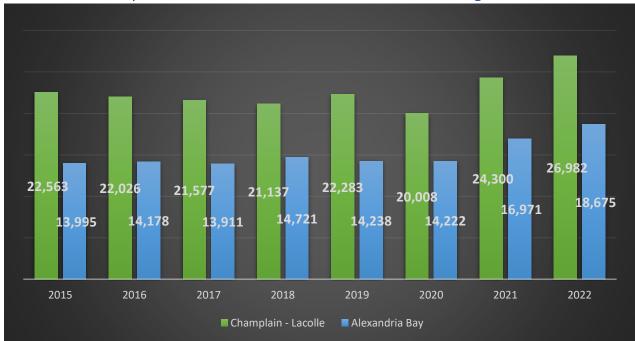
Mineral Fuels are the top commodity of trade between the U.S. and Canada at \$192 billion in 2022. The U.S. imports \$157 billion (82%) of this total from Canada with 90% being shipped via pipelines.

The top 3 busiest land Ports of Entry for total Canada – U.S. trade are located in the EBTC region connecting Michigan and Ontario at Detroit - Windsor and Port Huron - Sarnia and New York and Ontario at Buffalo - Niagara Falls.



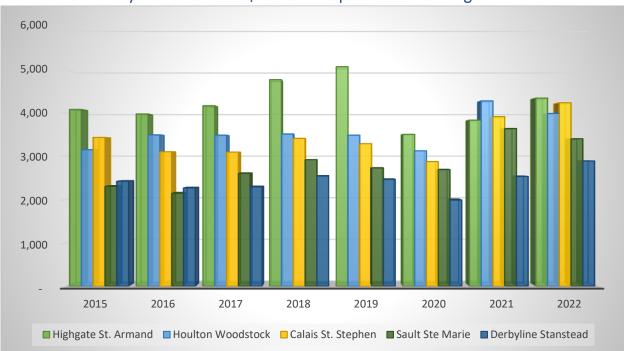


New York and Quebec have the 6th busiest land Port of Entry at Champlain / Lacolle. The 9th busiest connects Alexandria Bay, New York and Lansdown, Ontario.



EBTC Ports of Entry Trade Volumes \$ Million – 2nd Tier: 2022 Ranking

EBTC Land Ports of Entry also include commercial traffic border crossings with smaller volumes that in 2022 rank in the top 25: Vermont and Quebec at Highgate / St. Armand and Derbyline / Stanstead, Maine and New Brunswick at Houlton / Woodstock and Calais / St. Stephen and Michigan and Ontario at Sault Ste. Marie.



EBTC Ports of Entry Trade Volumes \$Million – Top 25: 2022 Ranking