

A PARTNERSHIP BETWEEN





Fédération des chambres de commerce du Québec

OUR FUNDAMENTAL PRECEPT:

"Where things move is where prosperity occurs."

TRADE CORRIDOR TO BI-NATIONAL ECONOMIC REGION



PLATTSBURGH - "Montreal's U.S. Suburb"

A microcosm of bi-national economic integration

- > More than 100 Canadian based businesses with physical locations
- ➤ Over \$2 billion in direct impact annually
- Plattsburgh International: "Montreal's U.S. Airport"
- > Joint Advocacy in Washington and Albany
- Building Quebec exports to the U.S.
 - Our innovative RED-CARPET service

"You are Quebec's best friend in the U.S."
-Premier Jean Charest







OPTIMIZING BORDER FLUIDITY

CHALLENGES:

- > Shift in political attention/narrative
- > Staffing and resources

OPPORTUNITY:

- Preclearance Agreement
- > Cannon Corners



BORDER FACILITIES

- > Rouses Point
- > Trout River
- ➤ St Bernard Lacolle







PASSENGER RAIL

Amtrak Adirondack (NYC – Montreal)





TRANSPORTATION EQUIPMENT AND AEROSPACE

- ➤ Bi National Cluster
- North American Center of Excellence for transportation Equipment <u>www.namtrans.org</u>
- > Rail, road, and air
- > Beta Technologies
- ➤ Quebec NY Transportation Rendezvous