

Discussion
Overview

- Port Authority of NY and NJ
- GMAP
- Global Freight Landscape
- Freight Movement in the Region

Import Move

Export Move

Questions

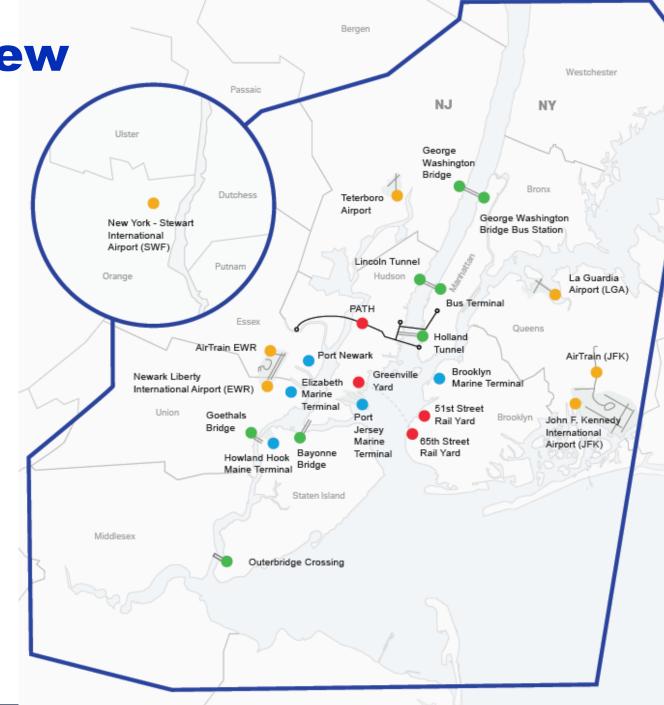




Port Authority Overview

- Since 1921, the Port Authority has moved the
- region forward by managing and maintaining vital trade and transportation links in the following key business areas:
 - Aviation
 - Tunnels, Bridges & Terminals
 - PATH
 - Port
 - World Trade Center

 Serve the broader region of 112m people (US and Canada)



Port Authority – Port Facilities





GMAP - Members





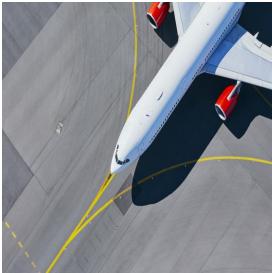
GMAP: Goods Movement Action Program

Looking at the Regional Freight Network Including:

- Maritime
- Air Cargo
- Rail
- Truck
- Last Mile
- Warehousing
- Labor
- Energy

Looking Regionally Not Just at New York Metro Region













Federal government braces for a long – and expensive – road to recovery from Baltimore

bridge collapse | CNN
Politics – Steve Helber/AP

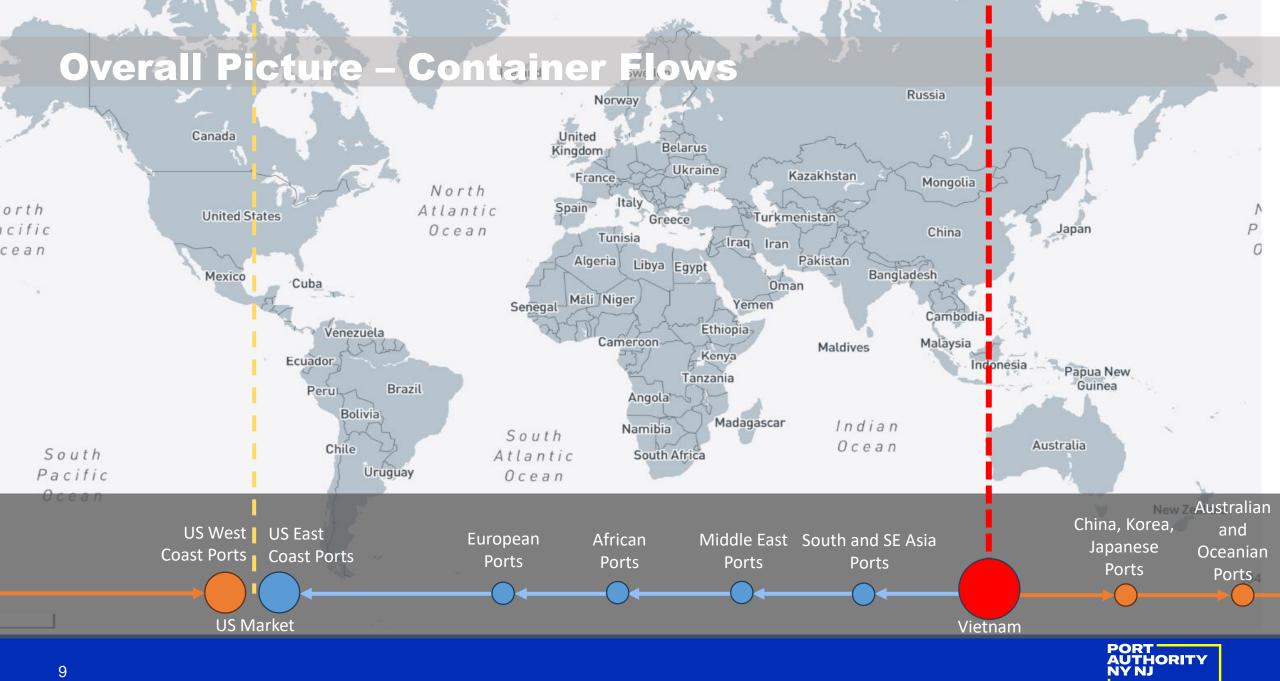
Broad Interconnected Economies

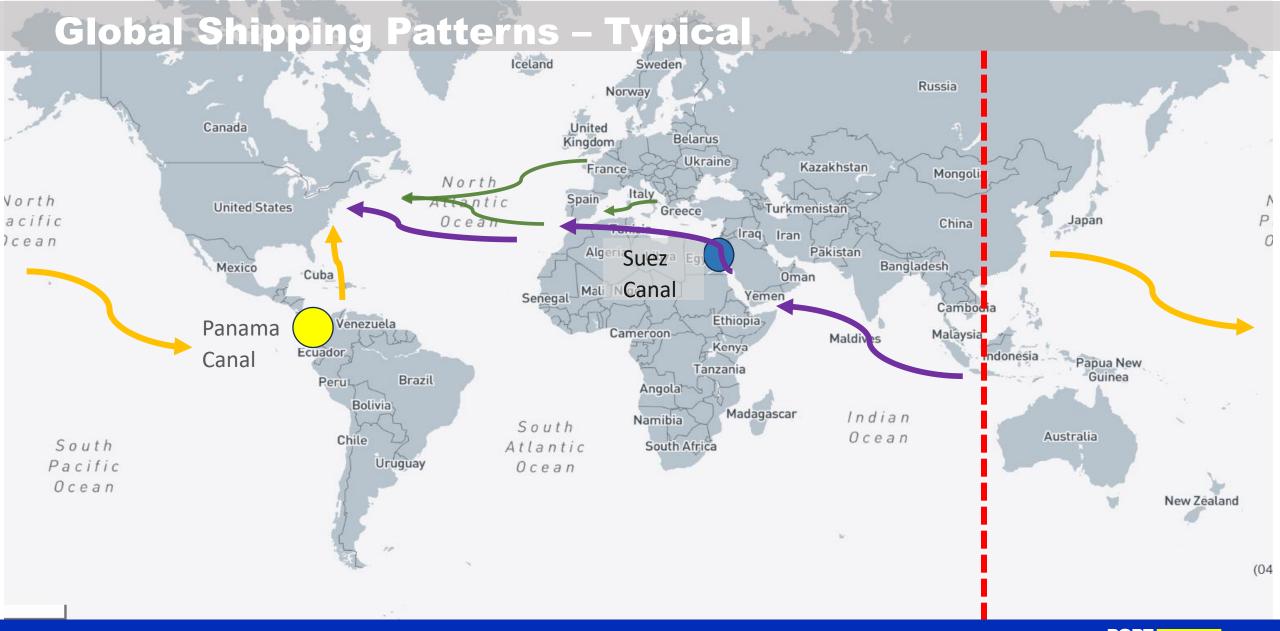
Manufacturing
Location Can Influence
Shipping

Local Challenges
Have a Global Ripples

Speed, Weight, Value, and Sensitivity Determine Mode of Movement









Global Shipping Patterns - Challenges Iceland Sweden Russia Norway Conflict in Canada United Belarus Ukraine Kingdom Kazakhstan France Mongoli North Italy Vorth Spain Atlantic **United States** Turkmenistan Greece acific Ocean China Tunisia Iraq Iran cean Algeri Sueza Pakistan Mexico Bangladesh Cuba **Oman Territorial Disputes** Canal Mali Yemen Senegal -China/ Taiwan Cambodia Ethiopia Red Sea Venezuela Panama -China/ Philippines Malaysia Cameroon Maldives Kenya Ecuador Canal ndonesia. Papua New Tanzania Guinea Brazil Peru Angola Bolivia Madagascar Indian Namibia South Ocean Australia Chile South Atlantic South Africa Pacific Uruguay Ocean Ocean New Zealand (04



Global Shipping Patterns - Diversions Iceland Sweden Russia Norway Canada United Belarus Kingdom Ukr Kazakhstan France Mongoli North Italy Vorth Spain United States Turkmenistan Greece acific Ocean Japan China Tunisia Iraq Iran cean Algeri Suezbya Pakistan Mexico Bangladesh Cuba Oman Canal Mali Yemen Senegal Cambodia Venezuela Ethiopia Panama Malaysia Cameroon aldives Kenya Canal Ecuador Indonesia. Papua New Tanzania Peru Brazil Angola Bolivia Madagasca Indian Namibia Ocean Australia Chile South South Africa Pacific Uruguay Ocean Ocean New Zealand (04





Movements Inland Via Multiple Modes

Highway and Rail are Key for Intermodal Moves Bulk, Liquids, and Raw Materials Use Rail and Water More **Challenges in One Mode Can Impact Others**





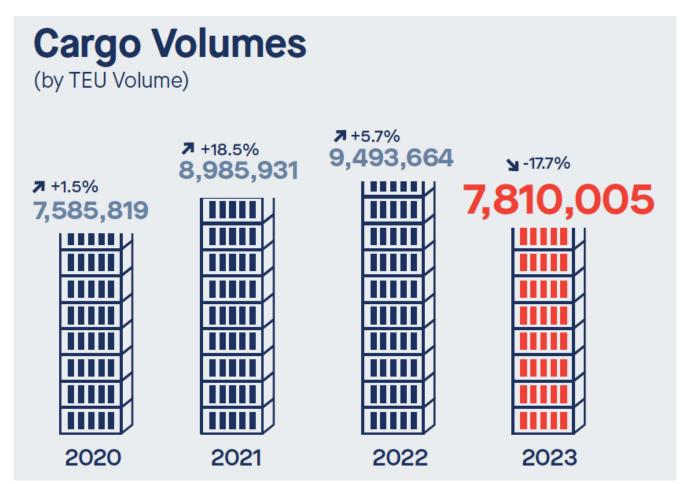
The Port of New York & New Jersey is the largest container port on the U.S. East Coast and second largest in the nation. Worldwide, it is the 23rd largest.

Market Share

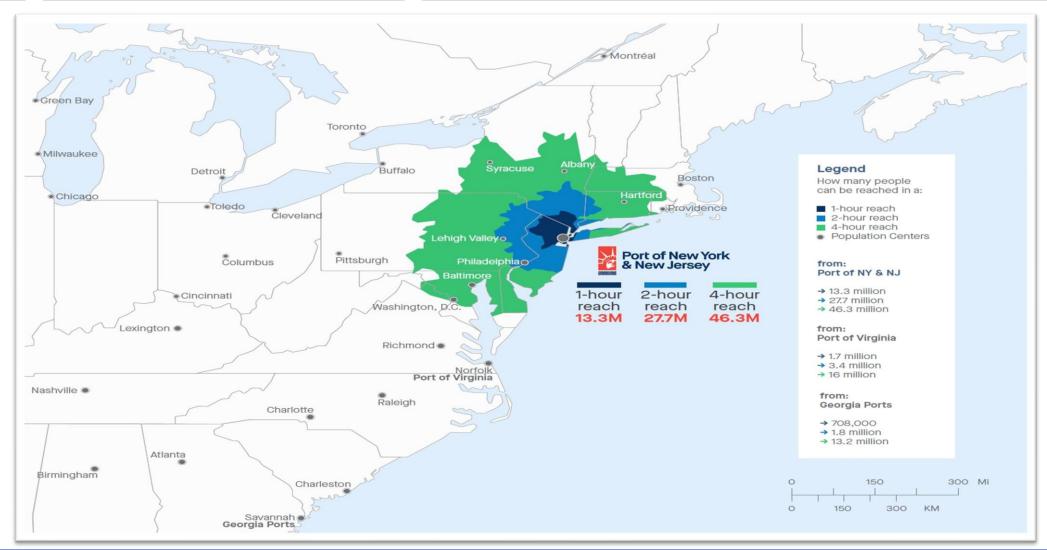
(2023, Loaded Import TEUs)

16% United States (All US Ports) 34.5%
North America
East Coast
(Miami to Montreal)

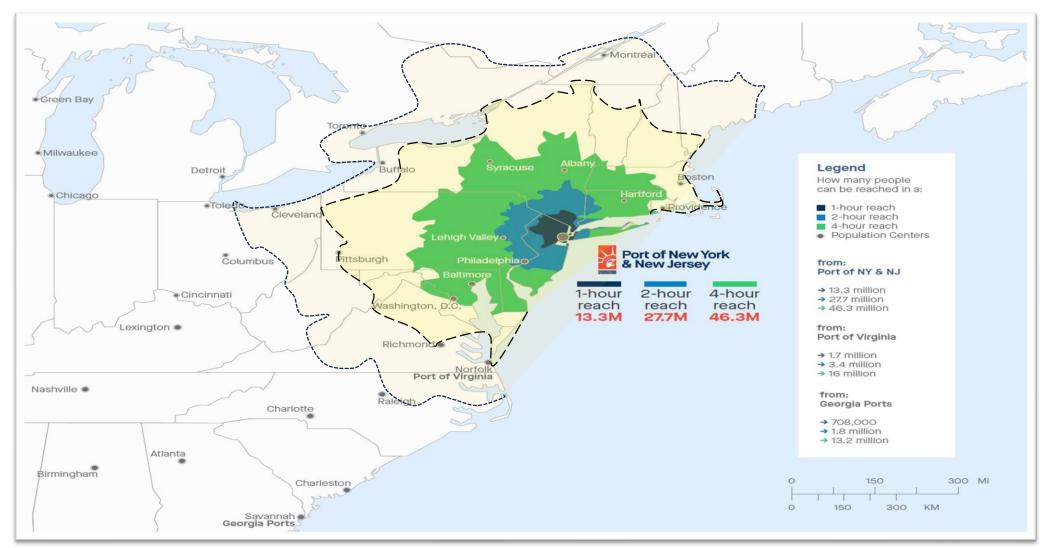
59.2%
North Atlantic
(Norfolk to Montreal)













- Four on-dock ExpressRail facilities serving all six marine terminals
- Two Class I railroads, CSX and Norfolk Southern
- ➤ 1.5 million annual lift capacity with over 50 destinations
- 706,774 rail lifts in 2022





Top Commodities Moved Through the Port of New York and New Jersey





Commodity	2023
Furniture	488,212
Appliances, machinery & parts	324,610
Plastics and articles thereof	292,747
Beverages, spirits and vinegar	202,589
Electric machinery & parts	199,979
Vehicles & parts	147,828
Articles of rubber	131,997
Articles of iron or steel	121,862
Apparel and accessories, knit	120,887
Toys, games & sport equipment	112,694

Commodity	2023
Vehicles and parts etc	265,936
Wood pulp (waste & scrap)	205,716
Plastics and articles thereof	76,018
Wood and articles of wood	58,036
Appliances, machinery & parts	52,880
Food industry residues & waste	40,969
Aluminum and articles thereof	36,781
Electronics	28,930
Iron and steel	28,306
Oil seeds, grain, seed, fruit, plant	26,347



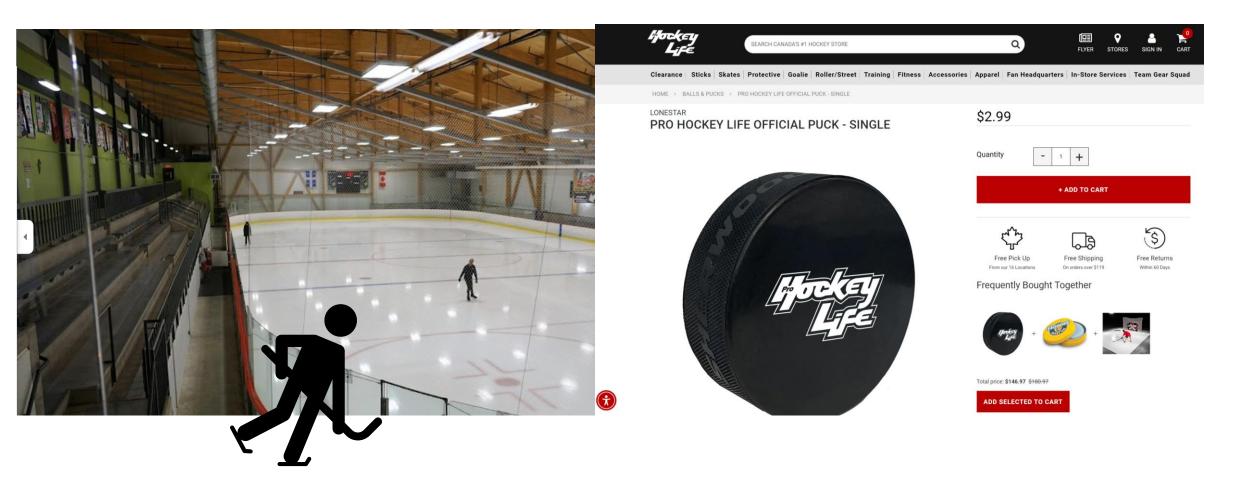
Autos 366,796







Scenario 1 – Imports Delivered to Market



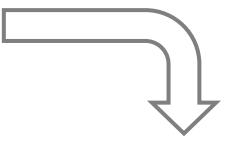
Delivery to Old Chelsea, QC!













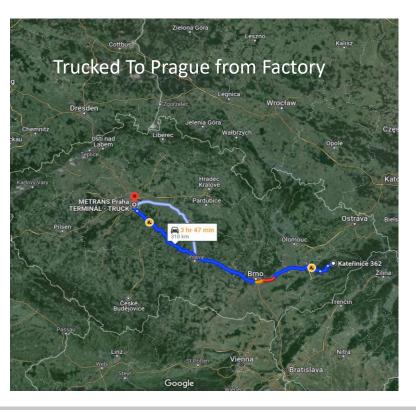


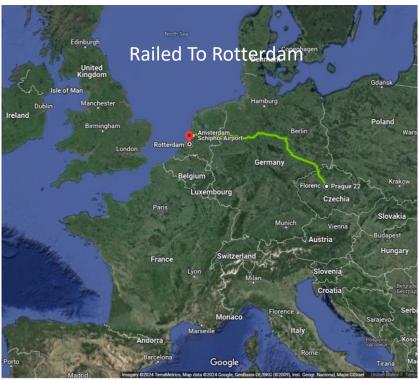
Typically Manufactured Far From the Market

Product Ordered, Manufactured, and Shipped Long Before Its Sold

Boxed and Packed into a Container to be Moved Across the World









May Dwell at a Storage Yard or Shipping Terminal for Extended Time

Eventually Lifted on to Ship

Container Ships From Europe To US East Coast can Range in Size



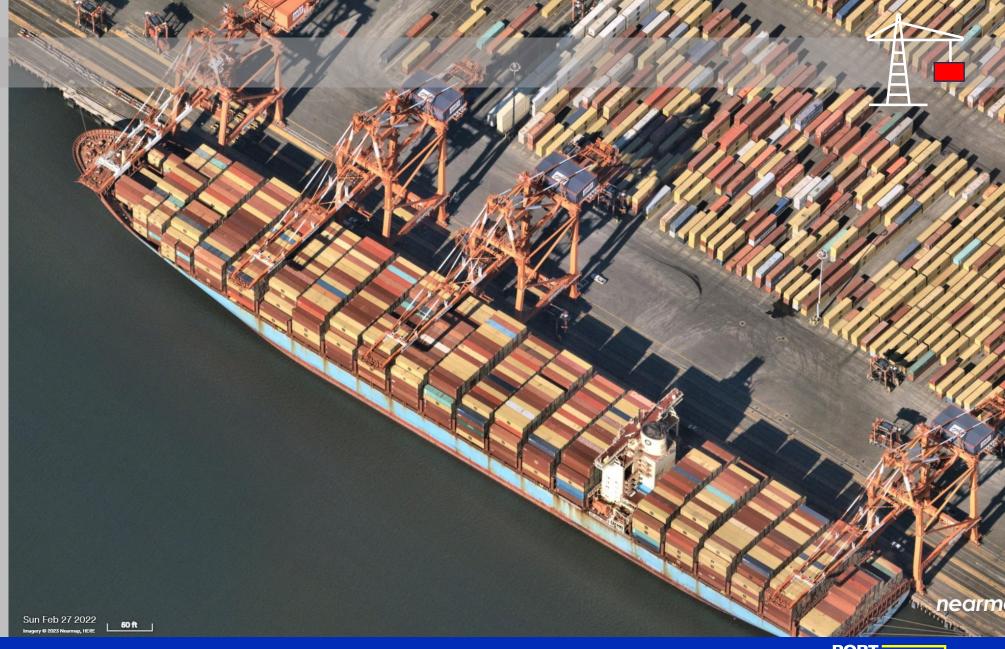




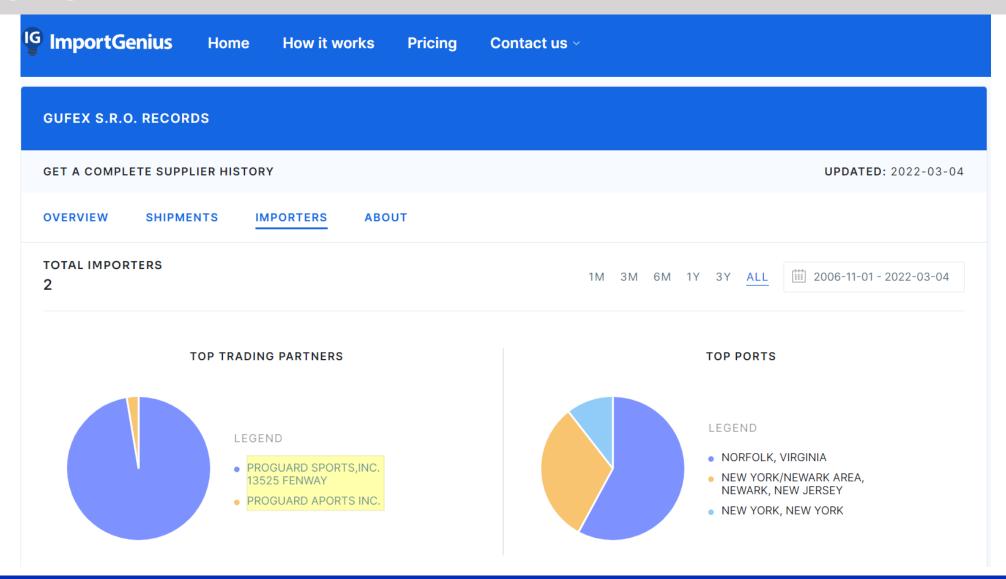
Unloaded At Port And Held For Pick-up

At The Port The Container Can Be Moved By Truck (Drayed), Transferred To Rail, Or Transferred To Barge

Typically, Can Be Picked Up
The Next Day, Depending
On Arrival Time and Time
to Unload









After A Designated Amount Of "Free Time" A Container Will Accumulate Fees

Containers Are Rented And Are Often Taken Off-Site To Be Stored Till They Are Needed By The Customer

Sometimes When Shipping Less Than A Full Container, The Container Will Need To Be Sorted Then The Content Shipped Off To Their Next Stop

This Container Will Be Moved By Intermodal Rail a Day Or Two After Its Arrival

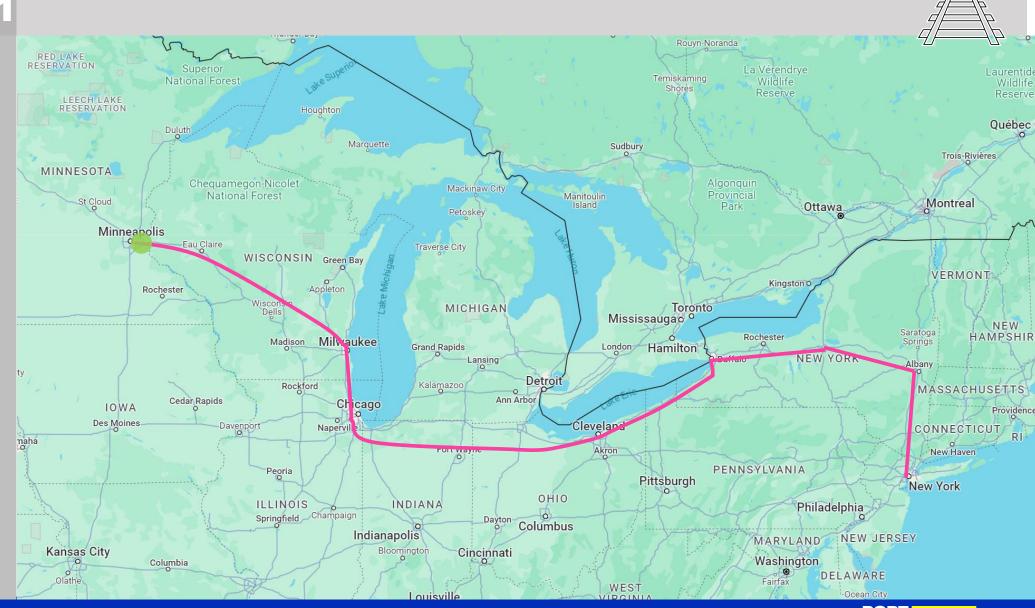




Railed to Intermodal Yard to Await Pickup

Container Moved on Chassis to Distribution Warehouse

Once the Importer, The Items Are Inventoried And Can Be Held For An Extended Period Of Time

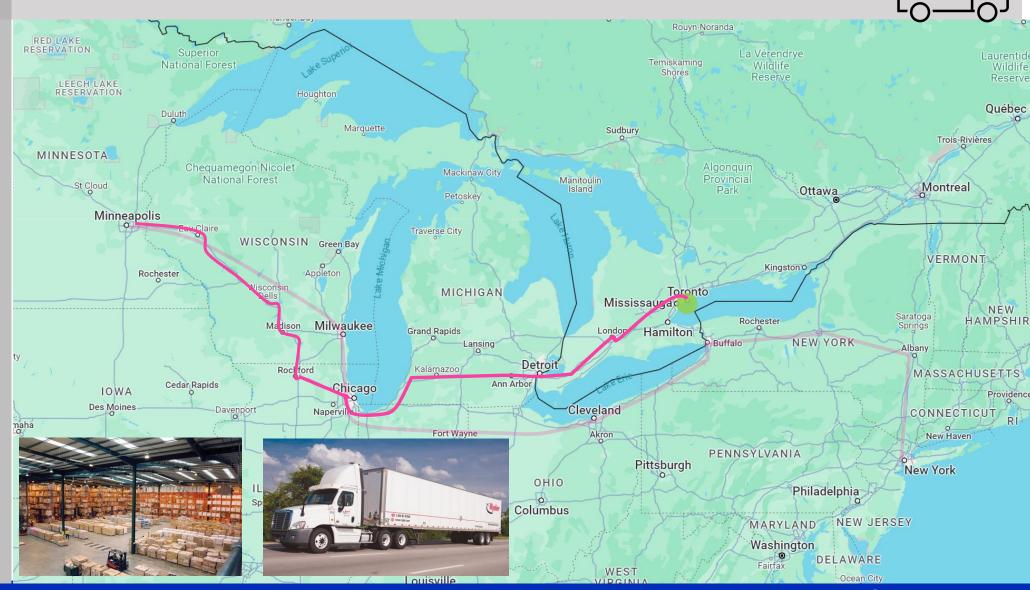




When A Buyer, In This Case
A Retailor, Is Ready To
Receive Their Order, The
Items Will Get Sored Along
With Other Products To Be
Delivered In The Order

Order is Sent To the Retailer's Regional Distribution Hub in a 53' Trailer

Typically
Delivered by an
Over the Road
Trucking
Company (OTR)



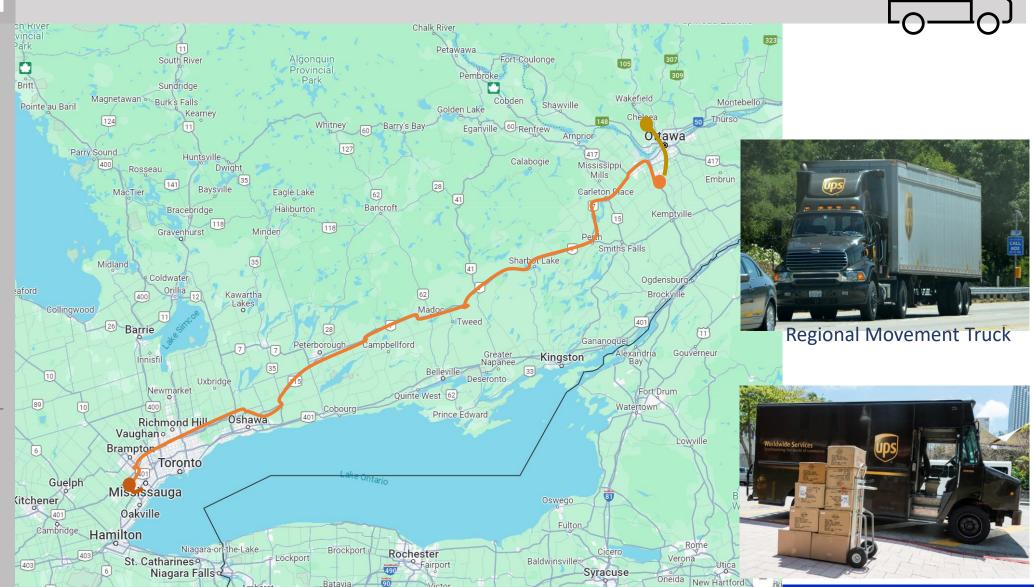


Having Been Received At The Retailers Warehouse The Items Are Then Ready For Sale

Once You've Ordered An
Item This Is When The
Item Will Be Boxed
Individually and Sent to
A Delivery Company

Delivery Service Will Then Move The Item Along Its Network – With Regional Moves By Truck

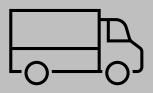
May Be Transferred
Several Times Before It
Arrives At A Final
Distribution Center
From There The "Last
Mile" Will Begin



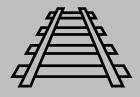




1 Container Vessel (approx. 4,500 miles)



6 Truck Moves (approx. 1,500 miles total)



2 Intermodal Rail Moves (approx. 2,000 miles)



1 Last Mile Delivery Vehicle



Central NY Based BBQ Sauce Maker is Shipping to Customers in Europe.

Departing From Rochester It Can Be More Cost Effective to Use Intermodal Rail Out of Buffalo than to Truck Product to the Port.





Conclusion

- Global to Local Challenges
- Freight Movement Across a Region
- Multiple Transportation Modes are Critical





Questions



Thank You!

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